Staff Finance Item 2



ERIE COUNTY WATER AUTHORITY

INTEROFFICE MEMORANDUM January 8, 2024

To Commissioners Schad, LaGree, and Iannello

From: Jessica Brown, Comptroller

Subject: November 2023 Financial Report

Operating Revenue for the Month of: *November 2023*

Actual operating revenue of \$7,549,000 was lower than budgeted operating revenue of \$7,860,000 by (\$311,000) or (-4%).

| | | | Hig | her than Budget |
|----------------------------|-----------------|-----------------|-----|------------------|
| Category | Actual | Budget | (Lo | wer than Budget) |
| Residential | \$ 3,484,000 | \$ 3,933,000 | \$ | (449,000) |
| Commercial | 800,000 | 792,000 | | 8,000 |
| Industrial | 251,000 | 212,000 | | 39,000 |
| Public Authorities | 281,000 | 273,000 | | 8,000 |
| Public Fire Protection | 325,000 | 324,000 | | 1,000 |
| Private Fire Protection | 58,000 | 57,000 | | 1,000 |
| Sales to Other Districts | 369,000 | 347,000 | | 22,000 |
| Infrastructure Inv. Charge | 1,829,000 | 1,821,000 | | 8,000 |
| Other Water Revenues | 152,000 | 101,000 | | 51,000 |
| TOTAL | \$ 7,549,000 | \$ 7,860,000 | \$ | (311,000) |

Operating Revenue Year-to-Date: *November 30, 2023*

Total actual year-to-date operating revenue of \$91,771,000 was higher than budgeted operating revenue of \$91,196,000 by \$575,000 or .6%.

| Category | Actual | Budget | Higher than Budget (Lower than Budget) |
|----------------------------|------------------|------------------|---|
| Residential | \$ 44,948,000 | \$ 45,993,000 | \$ (1,045,000) |
| Commercial | 9,845,000 | 9,610,000 | 235,000 |
| Industrial | 2,749,000 | 2,470,000 | 279,000 |
| Public Authorities | 2,982,000 | 2,808,000 | 174,000 |
| Public Fire Protection | 3,581,000 | 3,562,000 | 19,000 |
| Private Fire Protection | 645,000 | 617,000 | 28,000 |
| Sales to Other Districts | 5,139,000 | 4,752,000 | 387,000 |
| Infrastructure Inv. Charge | 20,385,000 | 20,235,000 | 150,000 |
| Other Water Revenues | 1,497,000 | 1,149,000 | 348,000 |
| TOTAL | \$ 91,771,000 | \$ 91,196,000 | \$ 575,000 |

Operating & Maintenance Expense for the Month of: *November 2023*

Actual operating & maintenance expenses of \$4,748,000 were lower than budgeted operating & maintenance expenses of \$5,473,000 by \$725,000 or 13.2%.

| Category | Actual | Budget | Lower than Budget (Higher than Budget) |
|---------------------------|-----------------|--------------|---|
| Salaries & Wages | \$ 1,510,000 | \$ 1,835,000 | \$ 325,000 |
| Fringe Benefits | 786,000 | 936,000 | 150,000 |
| Overtime | 207,000 | 234,000 | 27,000 |
| Chemicals Purchased | 178,000 | 295,000 | 117,000 |
| Power Purchased | 310,000 | 384,000 | 74,000 |
| Materials and Supplies | 151,000 | 227,000 | 76,000 |
| Transportation | 118,000 | 119,000 | 1,000 |
| Other Public Utilities | 75,000 | 95,000 | 20,000 |
| Insurance and Damages | 291,000 | 269,000 | (22,000) |
| Contractors - Restoration | 160,000 | 213,000 | 53,000 |
| Contractors - Other | 790,000 | 570,000 | (220,000) |
| Other Expenses | 170,000 | 294,000 | 124,000 |
| TOTAL | \$ 4,748,000 | \$ 5,473,000 | \$ 725,000 |

Operating & Maintenance Expense Year-to-Date: November 30, 2023

Total actual year-to-date operating & maintenance expenses of \$52,617,000 were lower than budgeted operating & maintenance expenses of \$62,342,000 by \$9,725,000 or 15.6%.

| | | | Lower than Budget | |
|---------------------------|---------------|---------------|----------------------|--|
| Category | Actual | Budget | (Higher than Budget) | |
| | | | | |
| Salaries & Wages | \$ 16,888,000 | \$ 19,965,000 | \$ 3,077,000 | |
| Fringe Benefits | 8,665,000 | 10,180,000 | 1,515,000 | |
| Overtime | 2,319,000 | 2,494,000 | 175,000 | |
| Chemicals Purchased | 2,023,000 | 3,365,000 | 1,342,000 | |
| Power Purchased | 4,132,000 | 5,582,000 | 1,450,000 | |
| Materials and Supplies | 2,401,000 | 2,432,000 | 31,000 | |
| Transportation | 1,290,000 | 1,312,000 | 22,000 | |
| Other Public Utilities | 783,000 | 1,098,000 | 315,000 | |
| Insurance and Damages | 2,958,000 | 2,960,000 | 2,000 | |
| Contractors - Restoration | 3,054,000 | 2,576,000 | (478,000) | |
| Contractors - Other | 5,465,000 | 6,932,000 | 1,467,000 | |
| Equip. Maint. Contracts | 645,000 | 658,000 | 13,000 | |
| Other Expenses | 1,994,000 | 2,788,000 | 794,000 | |
| TOTAL | \$ 52,617,000 | \$ 62,342,000 | \$ 9,725,000 | |

Investment Income:

| | | | Higher than Budget |
|-------------------------|-----------------|---------------|---------------------|
| | Actual | Budget | (Lower than Budget) |
| | | | |
| Month of November | \$ 204,000 | \$ 12,000 | \$ 192,000 |
| YTD through November 30 | \$ 2,006,000 | \$ 137,000 | \$ 1,869,000 |

Net Income/(Loss)*:

| Comparison to Last Year | 2023 | | 2022 | | Increase/(Decrease) | |
|-------------------------|------|------------|------|------------|---------------------|-----------|
| | | | | | | |
| Month of November | \$ | 1,736,000 | \$ | 299,000 | \$ | 1,437,000 |
| YTD through November 30 | \$ | 27,789,000 | \$ | 18,894,000 | \$ | 8,895,000 |

| Comparison to Budget | Actual | Budget | Higher than Budget (Lower than Budget) |
|-------------------------|------------------|------------------|---|
| | | | |
| Month of November | \$ 1,736,000 | \$ 1,453,000 | \$ 283,000 |
| YTD through November 30 | \$ 27,789,000 | \$ 18,828,000 | \$ 8,961,000 |

^{*}Income is shown on a GAAP basis – taking into account OPEB expense and other non-cash items

Attached is a chart comparing actual operating revenue, operating expenses, and net income to budget on a monthly basis.

cc: J. Tomaka





