



ERIE COUNTY WATER AUTHORITY
INTEROFFICE MEMORANDUM

November 1, 2022

To: Terrence D. McCracken, Secretary to the Authority

From: Clayton J. Johnson, Production Engineer *CJJ*

Subject: Heating, Ventilating, and Air Conditioning (HVAC)
 and Preventive Maintenance Work for One Year
 ECWA Project No. 202200217

On Tuesday, October 11, 2022, the Authority received one (1) bid for the above referenced contract. The bid has been reviewed, a mathematical check has been performed and the apparent low bidder is Greater Niagara Mechanical, Inc. (Greater Niagara). Enclosed please find a copy of the bid tabulation sheet for your use and information.

Only one bid was received for this contract. Multiple bidders submitted on the previous HVAC contract (PN 202000098) and a comparison of the 2020 manpower rates are shown in the table below. The manpower rates provided by Greater Niagara Mechanical for this 2022-2023 contract are less than some of the rates provide by HVAC contractors who bid on the 2020 HVAC contract.

		2020 Bid (Low Bidder)	2020 Bid	2020 Bid	2020 Bid	2020 Bid	2022 Bid (Only Bidder)
		Greater Niagara Mechanical, Inc. 7311 Ward Road North Tonawanda	D.V. Brown & Associates, Inc. 567 Vickers Street Tonawanda	Mollenberg Betz, Inc. 300 Scott Street Buffalo	John W. Danforth Company 300 Colvin Woods Pkwy. Tonawanda	Parise Mechanical, Inc. 110 Sheridan Drive Tonawanda	Greater Niagara Mechanical, Inc. 7311 Ward Road North Tonawanda
ITEM	DESCRIPTION	RATE	RATE	RATE	RATE	RATE	RATE
ITEM 1	MANPOWER						
1A	Journeyman Pipefitter Technician - Hourly Rate	\$89.50	\$94.76	\$97.00	\$101.20	\$119.00	\$99.50
1B	Journeyman Pipefitter Technician (Premium Time) - Hourly Rate	\$115.00	\$123.69	\$97.00	\$118.70	\$178.50	\$99.50

We have reviewed the references of Greater Niagara. Greater Niagara is an established contractor with the Authority who has also been performing work under a similar HVAC contract for the past two years in an efficient and competent manner. They have a good understanding of the scope and requirements for this contract.

Greater Niagara provided adequate WMBE documentation, approved by Director of EEO (ECWA), insurance, approved by Claims Representative/Risk Manager, and proof of apprenticeship program, approved by Secretary to the Authority.

We, therefore, recommend award of the Heating, Ventilating, and Air Conditioning and Preventive Maintenance Work for One Year Contract to Greater Niagara Mechanical, Inc. in the amount of \$143,175.00.

Attached please find the following documents:

1. ECWA Authorization Form.
2. ECWA Recommendation for Award of Contract form.
3. Bid Tabulation.

To: Terrence D. McCracken
Secretary to the Authority

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November 1, 2022

Budget Information (Budget Year: 2022-2023):

Department No.: 100

Unit: 1020 Control Operations

O&M Budget Item No. 19, Payments to Contractors-Other

The Authority's 2022-2023 budget includes funding allocations.

CJJ:jmf

Attachments

cc: R.Stoll

L.Kowalski

M.Wymer

L.Lester

ECWA-379-2201-X-12

ERIE COUNTY WATER AUTHORITY
 AUTHORIZATION FORM
 For Approval/Execution of Documents
 (check which apply)

Contract: _____ **Project No.:** 202200217
Project Description: Heating, Ventilating, and Air Conditioning Service and Preventive Maintenance for One Year

Item Description:

Agreement Professional Service Contract Amendment Change Order
 BCD NYSDOT Agreement Contract Documents Addendum
 Recommendation for Award of Contract Recommendation to Reject Bids
 Request for Proposals
 Other _____

Action Requested:

Board Authorization to Execute Legal Approval
 Board Authorization to Award Execution by the Chairman
 Board Authorization to Advertise for Bids Execution by the Secretary to the Authority
 Board Authorization to Solicit Request for Proposals
 Other _____

Approvals Needed:

APPROVED AS TO CONTENT:

<input checked="" type="checkbox"/> Sr. Production Engineer	<u><i>Richard W. [Signature]</i></u>	Date: <u>11/7/2022</u>
<input checked="" type="checkbox"/> Chief Operating Officer	<u><i>Russell [Signature]</i></u>	Date: <u>11/7/2022</u>
<input checked="" type="checkbox"/> Executive Engineer	<u><i>Leonard F. Koralicki</i></u>	Date: <u>11/07/2022</u>
<input checked="" type="checkbox"/> Director of Administration	<u><i>Savanya [Signature]</i></u>	Date: <u>11/07/2022</u>
<input checked="" type="checkbox"/> Risk Manager	<u><i>Molly Op Musarra</i></u>	Date: <u>11/7/2022</u>
<input checked="" type="checkbox"/> Chief Financial Officer	<u><i>Oppe [Signature]</i></u>	Date: <u>11/07/2022</u>
<input checked="" type="checkbox"/> Legal	<u><i>[Signature]</i></u>	Date: <u>11/7/2022</u>

APPROVED FOR BOARD RESOLUTION:

<input checked="" type="checkbox"/> Secretary to the Authority	<u><i>[Signature]</i></u>	Date: <u>11/7/22</u>
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Remarks: Unit price contract.

Resolution Date: _____ **Item No:** _____

**ERIE COUNTY WATER AUTHORITY
RECOMMENDATION FOR AWARD OF CONTRACT**

Contract: _____ Project No.: 202200217
Project Description: Heating, Ventilating, and Air Conditioning Service and Preventive Maintenance
for One Year

CONTRACT AWARD
Contractor/Supplier: Greater Niagara Mechanical, Inc.
Award Amount: \$143,175.00

BID SUMMARY:
Date Advertised for Bids: 09/19/2022 Date of Bid Opening 10/11/2022

Bidder	Total Bid Amount
<u>Greater Niagara Mechanical, Inc.</u>	<u>\$143,175.00</u>
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

Attachments: Bid Tabulation Consultant's Recommendation

APPROVALS (Select applicable)
WMBE APPROVAL
 No Waiver
 Full Waiver
 Partial Waiver
 Affirmative Action Officer  Date 11/01/2022

INSURANCE APPROVAL
 Claims Rep/Risk Manager  Date 11/02/2022

NYS CERTIFIED APPRENTICESHIP PROGRAM APPROVAL
 Secretary to the Authority  Date 11/3/22

Remarks: Unit price contract.

BID OPENING

PROJECT: HEATING, VENTILATING, AND AIR CONDITIONING SERVICE AND PREVENTIVE MAINTENANCE WORK FOR ONE YEAR
PN: 202200217

ADVERTISED SOURCE:
 DODGE REPORT
 NYS CONTRACT REPORTER

DATE:

BID OPENING:

October 11, 2022 at 10:00 a.m.

2020 BID: 2-YEARS

2022 BID (ONLY BID): 1-YEAR

		Greater Niagara Mechanical, Inc. 7311 Ward Road North Tonawanda, New York 14120			Greater Niagara Mechanical, Inc. 7311 Ward Road North Tonawanda, New York 14120			% Increase
ITEM	DESCRIPTION	QUANTITY	RATE	TOTAL	QUANTITY	RATE	TOTAL	
ITEM 1	MANPOWER							
1A	Journeyman Pipefitter Technician - Hourly Rate	2,500	\$89.50	\$223,750.00	1,000	\$99.50	\$99,500.00	11%
1B	Journeyman Pipefitter Technician (Premium Time) - Hourly Rate	500	\$115.00	\$57,500.00	100	\$99.50	\$9,950.00	-13%
ITEM 2	PREVENTIVE MAINTENANCE							
2A	Quarterly Testing, Inspection, and Maintenance	10	\$5,950.00	\$59,500.00	5	\$6,745.00	\$33,725.00	13%
TOTAL BID AMOUNT				\$340,750.00			\$143,175.00	
BID BOND			YES			YES		