



**ERIE COUNTY WATER AUTHORITY**  
**INTEROFFICE MEMORANDUM**

July 10, 2023

To: Terrence D. McCracken, Secretary to the Authority

From: Clayton J. Johnson, PE, Production Engineer *CJJ*

Subject: Contract W-034-C  
Storage Tank Refurbishing – Colvin  
ECWA Project No. 202100193

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On Tuesday, June 6, 2023, the Authority received three (3) bids for the above referenced contract. The bid has been reviewed, a mathematical check has been performed, and the apparent low bidder, Atlas Painting & Sheeting, Corp. (Atlas), was found acceptable.

Atlas is an established contractor for the Authority who has previously worked on ECWA contracts, performing work of similar nature in a competent, reliable, and acceptable manner. They have demonstrated a good understanding of the scope and requirements for this contract.

The contract includes Base Bid and Alternate Bid and Atlas bid was low in both categories.

Atlas has provided adequate MWBE documentation, approved by Director of Administration, insurance, approved by Claims Representative/Risk Manager, and proof of apprenticeship program, approved by the Coordinator of Employee Relations.

We, therefore, recommend award of the above referenced contract for the Base Bid amount of \$923,000.00 to Atlas Painting & Sheeting Corp.

**Budget Information (2023 Construction):**

Department No.: 250 – Engineering/Construction

Unit 2502: Construction

Item No. 74: Payments to Contractors-Tanks

Attached please find the following documents:

1. ECWA Authorization Form.
2. ECWA Recommendation for Award of Contract form.
3. Letter of recommendation from Wendel, dated June 26, 2023 and Bid Tabulation.

CJJ:jmf

Attachments

cc: L.Kowalski

L.Lester

CONT-W-034-C-2101-X-12



June 26, 2023

Mr. Clayton Johnson, PE  
Erie County Water Authority  
3030 Union Road  
Cheektowaga, NY 14227-1097

**SUBJECT:        ERIE COUNTY WATER AUTHORITY  
                  STORAGE TANK REFURBISHING  
                  COLVIN TANK  
                  CONTRACT No.: W-034C  
                  RECOMMENDATION OF AWARD  
                  ECWA PROJ. NO. 202100193  
                  WENDEL PROJ. NO. 239843**

Dear Mr. Johnson:

Three (3) bids on the above referenced project were received and opened on June 6, 2023, in accordance with the Notice to Bidders previously authorized.

A summary of the bids is attached for your reference. After review of the bids, Wendel recommends award of the Base Bid for Contract No. W-034C Storage Tank Refurbishing: Colvin to Atlas Painting and Sheeting Corp. (Atlas) based upon their low Base Bid of \$923,000.00.

We have had a discussion with Atlas and reviewed their understanding of the scope and requirements of this project. We are confident that they have a clear understanding of the project and they indicated that they are comfortable with their bid price.

Sincerely,  
WENDEL

A handwritten signature in blue ink that reads 'Timothy G. Walck'.

Timothy G. Walck, PE

Enclosure

CC via email: Michael Wymer, PE – ECWA  
Leonard Kowalski, PE – ECWA  
Catherine Knab, PE, PMP – JMD

Jaime Davidson, PE – JMD  
Lauren Glose, PE - Wendel

PROJECT : ECWA Storage Tank Refurbishing:  
 CONTRACT W-034C  
 DATE : 6/14/23

TABULATION OF BIDS  
 PAGE 1

++ INDICATES CONTRACTOR ERROR			NO. 1 Amstar Cheektowaga, NY Yes		NO. 2 Atlas Painting Amherst, NY Yes		NO. 3 Erie Painting & Maintenance, Inc. Cheektowaga, NY Yes		NO. 4 Engineer's Estimate (without additional contingency)	
BASE BID ITEM #	DESCRIPTION	QUANTITY UNITS	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
1.1	COLVIN TANK Interior Wet Full Recoat	1 LS	\$ 778,000.00	\$ 778,000.00	\$ 745,000.00	\$ 745,000.00	\$ 1,084,000.00	\$ 1,084,000.00	\$ 807,450.00	\$ 807,450.00
1.2	Interior Dry Spot Repair	1 LS	\$ 125,900.00	\$ 125,900.00	\$ 30,000.00	\$ 30,000.00	\$ 129,000.00	\$ 129,000.00	\$ 10,000.00	\$ 10,000.00
1.3	Exterior Spot Repair Disposal of Wet Interior Hazardous	1 LS	\$ 90,900.00	\$ 90,900.00	\$ 30,000.00	\$ 30,000.00	\$ 140,000.00	\$ 140,000.00	\$ 50,000.00	\$ 50,000.00
1.4	Abrasive Blast Residue	1 LS	\$ 1,000.00	\$ 1,000.00	\$ 10,000.00	\$ 10,000.00	\$ -	\$ -	\$ 2,400.14	\$ 2,400.14
1.5	Shell Plate & Floor Repair by Cover Plate	5 SF	\$ 300.00	\$ 1,500.00	\$ 1,200.00	\$ 6,000.00	\$ 1,000.00	\$ 5,000.00	\$ 300.00	\$ 1,500.00
1.6	Pit Welding	10 EA	\$ 10.00	\$ 100.00	\$ 500.00	\$ 5,000.00	\$ 25.00	\$ 250.00	\$ 120.00	\$ 1,200.00
1.7	Epoxy Seam Sealing & Pit Filling	2 GAL	\$ 300.00	\$ 600.00	\$ 1,000.00	\$ 2,000.00	\$ 300.00	\$ 600.00	\$ 579.64	\$ 1,159.28
1.8	Miscellaneous Modifications	1 LS	\$ 22,000.00	\$ 22,000.00	\$ 45,000.00	\$ 45,000.00	\$ 28,000.00	\$ 28,000.00	\$ 10,400.00	\$ 10,400.00
1.9	Contingency Allowance for Repairs	1 LS	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00
MIN BID =		\$923,000.00	CONTRACTOR TOTAL=: \$1,070,000.00 ACTUAL TOTAL=: \$1,070,000.00 BID RANKING 2		CON TOTAL=\$ 923,000.00 ACT TOTAL=\$ 923,000.00 BID RANKING 1		CON TOTAL=\$ 1,436,850.00 ACT TOTAL=\$ 1,436,850.00 BID RANKING 3		CON TOTAL=\$ 934,109.42 ACT TOTAL=\$ 934,109.42	
<b>ALTERNATE BID</b> COLVIN TANK Deduct Item 1.1, Add Interior Wet Partial Recoat & Spot Repair		1 LS	\$ (140,000.00)	\$ (140,000.00)	\$ (50,000.00)	\$ (50,000.00)	\$ (100,000.00)	\$ (100,000.00)	\$ (300,000.00)	\$ (300,000.00)
MIN BID =		-\$140,000.00	CONTRACTOR TOTAL=: \$ (140,000.00) ACTUAL TOTAL=: \$ (140,000.00) BID RANKING 1		CON TOTAL= \$ (50,000.00) ACT TOTAL= \$ (50,000.00) BID RANKING 3		CON TOTAL= \$ (100,000.00) ACT TOTAL= \$ (100,000.00) BID RANKING 2		CON TOTAL= \$ (300,000.00) ACT TOTAL= \$ (300,000.00)	
<b>TANK TOTALS - BASE BID</b> COLVIN				\$ 1,070,000.00		\$ 923,000.00		\$ 1,436,850.00		\$ 934,109.42
<b>TANK TOTALS - ALTERNATE BID</b> COLVIN				\$ (140,000.00)		\$ (50,000.00)		\$ (100,000.00)		\$ (300,000.00)
<b>TANK TOTALS - BASE BID &amp; ALTERNATES</b> COLVIN				\$ 930,000.00		\$ 873,000.00		\$ 1,336,850.00		\$ 634,109.42
MIN BID =		\$873,000.00	BID RANKING 2		BID RANKING 1		BID RANKING 3			

ERIE COUNTY WATER AUTHORITY  
 AUTHORIZATION FORM  
 For Approval/Execution of Documents  
 (check which apply)

**Contract:** W-034-C **Project No.:** 202100193  
**Project Description:** Storage Tank Refurbishing - Colvin

**Item Description:**

Agreement     Professional Service Contract     Amendment     Change Order  
 BCD     NYSDOT Agreement     Contract Documents     Addendum  
 Recommendation for Award of Contract     Recommendation to Reject Bids  
 Request for Proposals  
 Other \_\_\_\_\_

**Action Requested:**

Board Authorization to Execute     Legal Approval  
 Board Authorization to Award     Execution by the Chairman  
 Board Authorization to Advertise for Bids     Execution by the Secretary to the Authority  
 Board Authorization to Solicit Request for Proposals  
 Other \_\_\_\_\_

**Approvals Needed:**

**APPROVED AS TO CONTENT:**

<input checked="" type="checkbox"/> Sr. Production Engineer	<u><i>Richard W. [Signature]</i></u>	Date: <u>7/10/2023</u>
<input type="checkbox"/> Chief Operating Officer	_____	Date: _____
<input checked="" type="checkbox"/> Executive Engineer	<u><i>Leonard F. Koralicki</i></u>	Date: <u>07/10/2023</u>
<input checked="" type="checkbox"/> Director of Administration	<u><i>Keonika Lester</i></u>	Date: <u>07/10/2023</u>
<input checked="" type="checkbox"/> Risk Manager	<u><i>Molly Jo Musarra</i></u>	Date: <u>7/10/2023</u>
<input checked="" type="checkbox"/> Chief Financial Officer	<u><i>Oppe [Signature]</i></u>	Date: <u>07/10/2023</u>
<input checked="" type="checkbox"/> Legal	<u><i>[Signature]</i></u>	Date: <u>7/11/2023</u>

**APPROVED FOR BOARD RESOLUTION:**

<input checked="" type="checkbox"/> Secretary to the Authority	<u><i>[Signature]</i></u>	Date: <u>7/11/2023</u>
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**Remarks:** Unit Price Contract

**Resolution Date:** \_\_\_\_\_ **Item No:** \_\_\_\_\_

**ERIE COUNTY WATER AUTHORITY  
RECOMMENDATION FOR AWARD OF CONTRACT**

Contract: W-034-C Project No.: 202100193  
 Project Description: Storage Tank Refurbishing - Colvin  
 \_\_\_\_\_  
 \_\_\_\_\_

**CONTRACT AWARD**

Contractor/Supplier: Atlas Painting & Sheeting Corp.  
 Award Amount: \$923,000.00

**BID SUMMARY:**

Date Advertised for Bids: 05/09/2023 Date of Bid Opening 06/06/2023

Bidder	Total Bid Amount
<u>Atlas Painting &amp; Sheeting Corp.</u>	<u>\$923,000.00</u>
<u>Amstar of Western New York, Inc.</u>	<u>\$1,070,000.00</u>
<u>Erie Painting &amp; Maintenance, Inc.</u>	<u>\$1,436,850.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>

Attachments:  Bid Tabulation  Consultant's Recommendation

**APPROVALS (Select applicable)**

**WMBE APPROVAL**

No Waiver  
 Full Waiver  
 Partial Waiver

EEO Compliance Officer *Revonja Lester* Date 07/10/2023

**INSURANCE APPROVAL**

Claims Rep/Risk Manager *Molly Op Musarra* Date 7/10/2023

**NYS CERTIFIED APPRENTICESHIP PROGRAM APPROVAL**

Coordinator of Employee Relations *Van Telford* Date 7/10/2023

Remarks: \_\_\_\_\_  
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