



# ERIE COUNTY WATER AUTHORITY

## INTEROFFICE MEMORANDUM

September 5, 2025

To: Terrence D. McCracken, Secretary to the Authority

From: Daniel J. Seider, PE, Director of Production *DJS*

Subject: Sturgeon Point Water Treatment Plant  
Sludge Removal and Disposal  
ECWA Project No. 202500117

On Thursday, August 21, 2025, the Authority received two (2) bids for the above-referenced contract. The bids have been reviewed and a mathematical check has been performed. It has been determined that the Authority will utilize Base Bid (Item 1 and 2) along with the Alternate Bid Item (Item 3). The apparent lowest responsible and responsive bidder is Mark Cerrone, Inc. (Cerrone). Enclosed please find a copy of the bid tabulation sheet for your use and information.

We have reviewed the references of Cerrone. Cerrone is an established contractor who performed work on numerous contracts for the Authority and proved to be a reliable contractor performing assignments in a timely and competent manner. They have a good understanding of the scope and requirements for this contract.

Cerrone provided adequate WMBE documentation, approved by EEO Compliance Officer, insurance, approved by Claims Representative/Risk Manager, and proof of apprenticeship program, approved by Coordinator of Employee Relations.

We, therefore, recommend award of the Sturgeon Point Water Treatment Plant Sludge Removal and Disposal to Mark Cerrone, Inc. in the amount of \$527,500.00.

Attached please find the following documents:

1. ECWA Authorization Form.
2. ECWA Recommendation for Award of Contract form.
3. Bid Tabulation.

**Budget Information (Budget Year: 2025):**

Unit: 1010 Sturgeon Point Water Treatment Plant

O & M Budget Item No. 35, 401000-640135, Refuse and Waste Disposal

DJS:jmf

Attachments

cc: L.Kowalski

L.Lester

C.Klubek

SPWA-824-2501-X-12

**ERIE COUNTY WATER AUTHORITY  
AUTHORIZATION FORM  
For Approval/Execution of Board Meeting Documents**

**Document Name:** \_\_\_\_\_ **Project No.:** \_\_\_\_\_

**Description:** \_\_\_\_\_

**Item Description:**

Choose one:

Other: \_\_\_\_\_






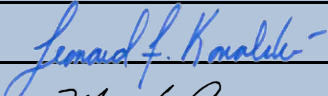

**Action Requested:**

Choose one:

Other: \_\_\_\_\_

**Approvals Required:**

**APPROVED AS TO CONTENT:**

Chief Financial Officer		Date: 09/08/2025
Chief Operating Officer		Date: 09/08/2025
Claims Rep. – Risk Manager		Date: 9/8/2025
Comptroller	_____	Date: _____
Director of Administration		Date: 09/08/2025
Director of Distribution	_____	Date: _____
Director of Human Resources	_____	Date: _____
Director of IT	_____	Date: _____
Director of Production		Date: 9/8/2025
Director of Water Quality	_____	Date: _____
Executive Engineer		Date: 09/08/2025
General Counsel (Legal)		Date: 9/8/2025
Other: _____	_____	Date: _____

**APPROVED FOR BOARD RESOLUTION:**

Secretary to the Authority		Date: 09/08/2025
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**Remarks:** \_\_\_\_\_

**Resolution Date:** \_\_\_\_\_ **Item No:** \_\_\_\_\_

**ERIE COUNTY WATER AUTHORITY  
RECOMMENDATION FOR AWARD OF CONTRACT**

Contract: \_\_\_\_\_ Project No.: 202500117  
Project Description: Sturgeon Point Water Treatment Plant Sludge Removal and Disposal.  
\_\_\_\_\_  
\_\_\_\_\_

**CONTRACT AWARD**

Contractor/Supplier: Mark Cerrone, Inc.  
Award Amount: \$527,500.00

**BID SUMMARY:**

Bidder	Total Bid Amount
<u>Mark Cerrone, Inc.</u>	<u>\$527,500.00</u>
<u>Geiter Done of WNY, Inc.</u>	<u>\$1,263,750.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>

Attachments: ☒ Bid Tabulation ☐ Consultant's Recommendation

**APPROVALS (Select applicable)**

**WMBE APPROVAL**

☒ No Waiver  
☐ Full Waiver  
☐ Partial Waiver

☒ EEO Compliance Officer  Date 09/05/2025

**INSURANCE APPROVAL**

☒ Claims Rep/Risk Manager  Date 8/28/2025

**NYS CERTIFIED APPRENTICESHIP PROGRAM APPROVAL**

☒ Coordinator of Employee Relations  Date 08/27/2025

Remarks: Unit Price Contract  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Project: Sturgeon Point Water Treatment Plant Sludge Removal and Disposal  
Project No.: 202500117  
Bid Opening: August 21, 2025 at 10:30 a.m.

				Geiter Done of WNY, Inc. 300 Greene Street Buffalo, NY 14206		Mark Cerrone, Inc. 2368 Maryland Avenue Niagara Falls, New York 14305	
ITEM NO.	DESCRIPTION	QUANTITY	UNIT	UNIT COST	TOTAL	UNIT COST	TOTAL
Base Bid Items							
1	Loading, transportation, testing, and disposal of dried WTP residuals/sludge material from the Sturgeon Point Water Treatment Plant site by November 30, 2025.	5,000	TONS	\$84.25	\$421,250.00	\$35.00	\$175,000.00
2	Loading, transportation, testing, and disposal of dried WTP residuals/sludge material from the Sturgeon Point Water Treatment Plant site by June 30, 2026.	5,000	TONS	\$84.25	\$421,250.00	\$35.50	\$177,500.00
Alternate Bid Items							
3	Additional Loading, transportation, testing, and disposal of dried WTP residuals/sludge material from the Sturgeon Point Water Treatment Plant site.	5,000	TONS	\$84.25	\$421,250.00	\$35.00	\$175,000.00
TOTAL BID:				\$1,263,750.00		APPARENT LOW BIDDER	\$527,500.00