



ERIE COUNTY WATER AUTHORITY

INTEROFFICE MEMORANDUM

December 5, 2022

To: Terrence D. McCracken, Secretary to the Authority

From: Clayton J. Johnson, Production Engineer

A handwritten signature in blue ink, appearing to read "CJJ", is written to the right of the "From:" line.

Subject: Increase in Unit Price of Sodium Hypochlorite
Furnishing of Sodium Hypochlorite to the ECWA
For Use in the Booster Stations
ECWA Project No. 202200139

Liquid sodium hypochlorite is injected at various pump stations within ECWA's distribution system to boost chlorine residuals and maintain proper water quality.

The above referenced contract to furnish sodium hypochlorite related to the above described work was awarded to Bison Laboratories, Inc. in July 2022. This contract was bid for one year with the provision for a one-year extension. The original unit price per 5-gallon carboy of sodium hypochlorite (as bid in July 2022) was \$13.75. Bison Laboratories sent ECWA a letter requesting a price increase due to sodium hypochlorite price increases on a national level. ECWA agrees that due to the current market conditions a price increase to \$15.00 per 5-gallon carboy, equating to an increase of \$1.25 per 5-gallon carboy, is acceptable.

The balance of the Sodium Hypochlorite for Booster Stations Contract is \$11,562.00. Of the original \$20,625 contract amount, \$9,063 has been spent. Sodium hypochlorite is used heavily during the summer months and minimally during the colder winter and spring months.

Bison Laboratories has proven to be a dependable supplier of sodium hypochlorite to ECWA. Based on this information it is recommended that the Authority accepts the price increase.

The following documents are attached:

1. Blue Authorization Form - this form provides the project name and project number, the action that is being requested of the Board, and it provides a list of approvals that are required prior to being acted on by the Board.
2. Three (3) originals of Amendment No. 2 request for Board action and execution by the Authority.
3. Bison Laboratories Unit Price Increase Letter

Budget Information (Budget Year: 2022):

Department No.: 100 Production Department

Unit No.: 1020 Control Operations

Item No.: O&M Item No. 13 – Chemicals

MWW:jmf

Attachment

cc: R.Stoll

L.Kowalski

C.Johnson

L.Lester

CHEM-834-2201-X-20

P:\CHEM\P202200139\20 Cont Amendments\2022-12-05 Memo Cont Amendment01.docx



Bison Laboratories, Inc.

100 Leslie St.

Buffalo, NY 14211-1621

716/895-2707 • FAX: 716/895-1408

November 8, 2022

Mr. Clay Johnson
Erie County Water Authority
3030 Union Road
Cheektowaga, NY 14227

RE: Project #202200139

Dear Clay,

Due to increases on a national level, we are forced to increase pricing on the above project effective immediately. Following is your pricing:

Sodium Hypochlorite 5 gallon carboys \$ 15.00/carboy (\$3.00/gallon)

The above pricing is firm until July 31, 2023, the duration of the bid. We thank you for your continued business. If you have any questions, please feel free to give us a call.

Sincerely,

Robert G. Morber
Director
Bison Laboratories, Inc.

RGM/jg