

ERIE COUNTY WATER AUTHORITY  
 AUTHORIZATION FORM  
 For Approval/Execution of Documents  
 (check which apply)

**Contract:** \_\_\_\_\_ **Project No.:** 202000005  
**Project Description:** Industrial Blasting, Painting, and Associated Maintenance Contract  
April 1, 2020 to March 31, 2021.

**Item Description:**

Agreement     Professional Service Contract     Amendment     Change Order  
 BCD     NYSDOT Agreement     Contract Documents     Addendum  
 Recommendation for Award of Contract     Recommendation to Reject Bids  
 Request for Proposals  
 Other \_\_\_\_\_

**Action Requested:**

Board Authorization to Execute     Legal Approval  
 Board Authorization to Award     Execution by the Chairman  
 Board Authorization to Advertise for Bids     Execution by the Secretary to the Authority  
 Board Authorization to Solicit Request for Proposals  
 Other \_\_\_\_\_

**Approvals Needed:**  
**APPROVED AS TO CONTENT:**

<input checked="" type="checkbox"/> Sr. Production Engineer	<u><i>Shelal Agre</i></u>	Date: <u>06/09/2020</u>
<input checked="" type="checkbox"/> Chief Operating Officer	<u><i>Russell J. ...</i></u>	Date: <u>6/9/2020</u>
<input checked="" type="checkbox"/> Executive Engineer	<u><i>Jeanne F. ...</i></u>	Date: <u>6/10/2020</u>
<input checked="" type="checkbox"/> Director of Administration	<u><i>Laronya ...</i></u>	Date: <u>6/9/2020</u>
<input checked="" type="checkbox"/> Risk Manager	<u><i>Molly ...</i></u>	Date: <u>06/08/2020</u>
<input checked="" type="checkbox"/> Chief Financial Officer	<u><i>Karen A. ...</i></u>	Date: <u>06/09/2020</u>
<input checked="" type="checkbox"/> Legal	<u><i>Margaret A. Murphy</i></u>	Date: <u>06/09/2020</u>

**APPROVED FOR BOARD RESOLUTION:**

<input checked="" type="checkbox"/> Secretary to the Authority	<u><i>[Signature]</i></u>	Date: <u>06/10/20</u>
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**Remarks:** Unit price contract.

**Resolution Date:** \_\_\_\_\_ **Item No:** \_\_\_\_\_



# ERIE COUNTY WATER AUTHORITY

## INTEROFFICE MEMORANDUM

June 5, 2020

To: Terrence D. McCracken, Secretary to the Authority

From: Clayton J. Johnson, Production Engineer *CJJ*

Subject: Industrial Blasting, Painting, and Associated Maintenance Contract  
From April 1, 2020 to March 31, 2021  
ECWA Project No. 202000005

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On Tuesday, April 7, 2020, the Authority received two (2) bids for the above referenced contract. The bids have been reviewed, a mathematical check has been performed, and the low bidder is Niagara Coatings Services, Inc. There was a unit price error in the Niagara Coating Services Inc. bid related to Premium Time for Manpower, however the corrected amount did not change their position as a low bidder. The unit price error was discussed with ECWA's legal department and the unit prices were modified based on their recommendation. Enclosed please find a copy of the bid tabulation sheet for your use and information.

We have reviewed the references of Niagara Coating Services, Inc. and they appear as a competent contractor who has performed similar work for various customers in an acceptable manner. They have good understanding of the scope and requirements for this contract.

Niagara Coating Services, Inc. provided adequate WMBE documentation, approved by Director of EEO (ECWA), insurance, approved by Claims Representative/Risk Manager, and proof of apprenticeship program, approved by Coordinator of Employee Relations.

We, therefore, recommend award of the above referenced contract to Niagara Coating Services, Inc. in the amount of \$190,206.00, subject to legal review.

Attached please find the following documents:

1. ECWA Authorization Form.
2. ECWA Recommendation for Award of Contract form.
3. Bid Tabulation.

CJJ:jmf

Attachments

cc: R.Stoll

L.Kowalski

M.Wymer

L.Lester

M.Lewkowicz

ECWA-423-2001-X-12

**ERIE COUNTY WATER AUTHORITY  
RECOMMENDATION FOR AWARD OF CONTRACT**

Contract: \_\_\_\_\_ Project No.: 202000005  
 Project Description: Industrial Blasting, Painting, and Associated Maintenance Contract  
April 1, 2020 to March 31, 2021

**CONTRACT AWARD**  
 Contractor/Supplier: Niagara Coatings Services, Inc.  
 Award Amount: \$190,206.00

**BID SUMMARY**

Date Advertised for Bids: <u>03/17/2020</u>	Date of Bid Opening: <u>04/07/2020</u>
Bidder	Total Bid Amount
<u>Niagara Coatings Services, Inc.</u>	<u>** \$190,206.00</u>
<u>ProCore Industrial, Inc.</u>	<u>\$267,550.00</u>
_____	_____
_____	<u>** Corrected amount</u>
_____	_____
_____	_____

Attachments:       Bid Tabulation       Consultant's Recommendation

**BUDGET**

<input type="checkbox"/> Capital	<input checked="" type="checkbox"/> O & M	Unit No.: _____	Budget Item No.: _____
<input type="checkbox"/> Capital	<input type="checkbox"/> O & M	Unit No.: _____	Budget Item No.: _____
<input type="checkbox"/> Capital	<input type="checkbox"/> O & M	Unit No.: _____	Budget Item No.: _____
<input type="checkbox"/> Capital	<input type="checkbox"/> O & M	Unit No.: _____	Budget Item No.: _____

**APPROVALS** (Select applicable)

WMBE APPROVAL  
 Affirmative Action Officer *Laronya Lester* Date: 6/5/2020

NYS CERTIFIED APPRENTICESHIP PROGRAM APPROVAL  
 Coordinator of Employee Relations *Michael Lewkowicz* Date 6/5/20

Remarks: Unit price contract.  
 \_\_\_\_\_  
 \_\_\_\_\_

**BID TABULATION**

**PROJECT:** INDUSTRIAL BLASTING, PAINTING AND ASSOCIATED MAINTENANCE CONTRACT FROM APRIL 1, 2020 TO MARCH 31, 2021

**202000005**

**ADVERTISED SOURCE:** New York State Contract Reporter  
Dodge Reports

**DATE:** 3/3/19 re advertised 3/17/20  
3/2/19 re advertised 3/17/20

**BID OPENING:** [Tuesday, April 7, 2020](#)  
**202000005: Revised Bid Tabulation**

			Niagara Coatings Services, Inc. 8025 Quarry Road Niagara Falls, New York 14304				ProCore Industrial, Inc. 7350 Cole Road Colden, New York 14033	
ITEM	DESCRIPTION	QUANTITY	Original Bid		Corrected Bid		RATE	TOTAL
			RATE	TOTAL	RATE	TOTAL		
ITEM 1	MANPOWER							
ITEM 1A	Field Labor - Hourly Rate	500	\$106.44	\$53,220.00	\$106.44	\$53,220.00	\$145	\$72,500
ITEM 1B	Field Sandblaster/Painter - Hourly Rate	500	\$111.27	\$55,635.00	\$111.27	\$55,635.00	\$174	\$87,000
ITEM 1C	Field Welder - Hourly Rate	100	\$110.00	\$11,000.00	\$110.00	\$11,000.00	\$160	\$16,000
ITEM 1D	Shop Laborer - Hourly Rate	200	\$85.00	\$17,000.00	\$85.00	\$17,000.00	\$83	\$16,600
ITEM 1E	Shop Sandblaster/Painter - Hourly Rate	200	\$90.00	\$18,000.00	\$90.00	\$18,000.00	\$125	\$25,000
ITEM 1F	Shop Welder - Hourly Rate	50	\$102.00	\$5,100.00	\$102.00	\$5,100.00	\$105	\$5,250
ITEM 1G	Field Laborer (Premium Time) - Hourly Rate	100	\$23.04	\$2,304.00	\$129.48	\$12,948.00	\$175	\$17,500
ITEM 1H	Field Sandblaster/Painter (Premium Time) - Hourly Rate	100	\$24.50	\$2,450.00	\$135.77	\$13,577.00	\$214	\$21,400
ITEM 1I	Field Welder (Premium Time) - Hourly Rate	20	\$23.80	\$476.00	\$133.80	\$2,676.00	\$190	\$3,800
ITEM 2	EQUIPMENT							
ITEM 2A	Truck and 10,000 lb Trailer	10	\$105	\$1,050	\$105	\$1,050.00	\$250	\$2,500
<b>TOTAL BID AMOUNT</b>				<b>\$166,235</b>		<b>\$190,206</b>		<b>\$267,550</b>
<b>BID BOND</b>				<b>\$8,311.75</b>		<b>\$9,510.30</b>		<b>\$13,377.50</b>

	<b>Unit Price Error</b>
<b>Red Text</b>	<b>Cell Containing Error</b>

R. Stoll  
L. Kowalski  
L. Molina  
M. Gil

L. Lester  
C. Johnson  
Central Files  
P. Fabozzi