



# ERIE COUNTY WATER AUTHORITY

## INTEROFFICE MEMORANDUM

March 29, 2022

To: Terrence D. McCracken, Secretary to the Authority

From: Clayton J. Johnson, Production Engineer *CJJ*

Subject: Industrial Blasting, Painting, and Associated Maintenance Contract  
ECWA Project No. 202200036

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On Wednesday, March 9, 2022, the Authority received one (1) bid for the above referenced contract from Niagara Coatings Services, Inc. (Niagara Coatings). The bid advertisement was posted on the New York Contract Reporter and the Construction Exchange. The bid advertisement was also emailed to five local painting contractors. The bid has been reviewed and a mathematical check has been performed. Enclosed please find a copy of the bid tabulation sheet for your use and information.

Niagara Coatings was awarded the previous Industrial Blasting, Painting, and Associated Maintenance contract and has been performing work under that contract since 2020. Niagara Coatings has proven to be a competent contractor who has been responsive to the Authority's painting needs. They have a good understanding of the scope and requirements for this contract.

Since the Authority only received one bid for this contract, Engineering performed a check of Niagara Coatings' labor rates and compared them to their 2020 contract rates. Niagara Coatings' rates from the 2020 contract are the same as for the 2022 contract, so they have not increased.

Niagara Coatings provided adequate WMBE documentation, approved by Director of EEO (ECWA), insurance, approved by Claims Representative/Risk Manager, and proof of apprenticeship program, approved by Secretary to the Authority.

We, therefore, recommend award of the Industrial Blasting, Painting, and Associated Maintenance Contract to Niagara Coatings Services, Inc. in the amount of \$190,206.00, subject to legal review.

Attached please find the following documents:

1. ECWA Authorization Form.
2. ECWA Recommendation for Award of Contract form.
3. Bid Tabulation.

ERIE COUNTY WATER AUTHORITY  
AUTHORIZATION FORM  
For Approval/Execution of Documents  
(check which apply)

**Contract:** \_\_\_\_\_ **Project No.:** 202200036  
**Project Description:** Industrial Blasting, Painting, and Associated Maintenance Contract.

**Item Description:**

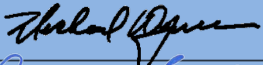






<input type="checkbox"/> Agreement	<input type="checkbox"/> Professional Service Contract	<input type="checkbox"/> Amendment	<input type="checkbox"/> Change Order
<input type="checkbox"/> BCD	<input type="checkbox"/> NYSDOT Agreement	<input checked="" type="checkbox"/> Contract Documents	<input type="checkbox"/> Addendum
<input checked="" type="checkbox"/> Recommendation for Award of Contract	<input type="checkbox"/> Recommendation to Reject Bids		
<input type="checkbox"/> Request for Proposals			
<input type="checkbox"/> Other _____			

**Action Requested:**

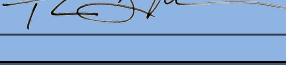
<input type="checkbox"/> Board Authorization to Execute	<input checked="" type="checkbox"/> Legal Approval
<input checked="" type="checkbox"/> Board Authorization to Award	<input type="checkbox"/> Execution by the Chairman
<input type="checkbox"/> Board Authorization to Advertise for Bids	<input type="checkbox"/> Execution by the Secretary to the Authority
<input type="checkbox"/> Board Authorization to Solicit Request for Proposals	
<input type="checkbox"/> Other _____	

**Approvals Needed:**

**APPROVED AS TO CONTENT:**

<input checked="" type="checkbox"/> Sr. Production Engineer		Date: <u>3/30/2022</u>
<input checked="" type="checkbox"/> Chief Operating Officer		Date: <u>3/30/2022</u>
<input checked="" type="checkbox"/> Executive Engineer		Date: <u>03/30/2022</u>
<input checked="" type="checkbox"/> Director of Administration		Date: <u>03/30/2022</u>
<input checked="" type="checkbox"/> Risk Manager		Date: <u>03/30/2022</u>
<input checked="" type="checkbox"/> Chief Financial Officer		Date: <u>03/30/2022</u>
<input checked="" type="checkbox"/> Legal		Date: <u>3/30/2022</u>

**APPROVED FOR BOARD RESOLUTION:**

<input checked="" type="checkbox"/> Secretary to the Authority		Date: <u>3/30/22</u>
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**Remarks:** Unit price contract.

**Resolution Date:** \_\_\_\_\_ **Item No:** \_\_\_\_\_

**ERIE COUNTY WATER AUTHORITY  
RECOMMENDATION FOR AWARD OF CONTRACT**

Contract: \_\_\_\_\_ Project No.: 202200036  
Project Description: Industrial Blasting, Painting, and Associated Maintenance Contract  
\_\_\_\_\_  
\_\_\_\_\_

**CONTRACT AWARD**

Contractor/Supplier: Niagara Coatings Services  
Award Amount: \$190,206.00

**BID SUMMARY:**

Date Advertised for Bids: 02/15/2022 Date of Bid Opening 03/09/2022

Bidder	Total Bid Amount
<u>Niagara Coatings Services, Inc.</u>	<u>\$190,206.00</u>
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

Attachments:  Bid Tabulation  Consultant's Recommendation

**APPROVALS (Select applicable)**

**WMBE APPROVAL**

No Waiver  
 Full Waiver  
 Partial Waiver

Affirmative Action Officer *Ravanya Justice* Date 03/22/2022

**INSURANCE APPROVAL**

Claims Rep/Risk Manager *Molly Jo Musarra* Date 03/29/2022

**NYS CERTIFIED APPRENTICESHIP PROGRAM APPROVAL**

Secretary to the Authority *TCD* Date 03/29/22

Remarks: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**BID TABULATION**

**PROJECT:** INDUSTRIAL BLASTING, PAINTING AND ASSOCIATED MAINTENANCE CONTRACT  
202200036

**ADVERTISED SOURCE:** New York State Contract Reporter  
Construction Exchange

**DATE:** 2/15/2022  
2/15/2022

**BID OPENING:** 3/9/22

			Niagara Coatings Services, Inc. 8025 Quarry Road Niagara Falls, New York 14304	
			Bid	
ITEM	DESCRIPTION	QUANTITY	RATE	TOTAL
ITEM 1	MANPOWER			
ITEM 1A	Field Labor - Hourly Rate	500	\$106.44	\$53,220.00
ITEM 1B	Field Sandblaster/Painter - Hourly Rate	500	\$111.27	\$55,635.00
ITEM 1C	Field Welder - Hourly Rate	100	\$110.00	\$11,000.00
ITEM 1D	Shop Laborer - Hourly Rate	200	\$85.00	\$17,000.00
ITEM 1E	Shop Sandblaster/Painter - Hourly Rate	200	\$90.00	\$18,000.00
ITEM 1F	Shop Welder - Hourly Rate	50	\$102.00	\$5,100.00
ITEM 1G	Field Laborer (Premium Time) - Hourly Rate	100	\$129.48	\$12,948.00
ITEM 1H	Field Sandblaster/Painter (Premium Time) - Hourly Rate	100	\$135.77	\$13,577.00
ITEM 1I	Field Welder (Premium Time) - Hourly Rate	20	\$133.80	\$2,676.00
ITEM 2	EQUIPMENT			
ITEM 2A	Truck and 10,000 lb Trailer	10	\$105.00	\$1,050.00
<b>TOTAL BID AMOUNT</b>				<b>\$190,206.00</b>
<b>BID BOND</b>				\$9,510.30

To: Terrence D. McCracken  
Secretary to the Authority

- 2 -

March 29, 2022

**Budget Information (Budget Year: 2022):**

Department No.: 100 Production Department

Unit No.: 1020 Control Operations

Item No.: O&M Item No. 19 – Payments to Contractors-Other

If mutually agreed by the Authority and Niagara Coatings, at the end of each year, the contract may be extended up to two additional years (through 2025). The Authority's 2024, and 2025 budgets will include funding allocations for subsequent years, as necessary.

CJJ:jmf

Attachments

cc: R.Stoll

L.Kowalski

M.Wymer

L.Lester

ECWA-423-2201-X-12

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