



**ERIE COUNTY WATER AUTHORITY**  
**INTEROFFICE MEMORANDUM**  
May 6, 2022

To: Terrence D. McCracken, Secretary to the Authority

From: David M. Patton, Senior Production Engineer *DMP*

Subject: Furnish and Deliver Polyaluminum Chloride Coagulant  
to the Erie County Water Authority for Use in the Treatment of Water  
for One Year  
ECWA Project No. 202200031

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On Tuesday, May 3, 2022, the Authority received two (2) bids for the above referenced contract. The bids were reviewed and a mathematical check has been performed and the low bidder is Kemira Water Solutions, Inc. (Kemira).

Kemira provided the necessary affidavit of compliance and is an established supplier of chemicals to the Authority. During past business transactions and chemical deliveries to ECWA facilities, Kemira has always fulfilled their contract requirements in a reliable and competent manner, delivering quality product in a timely fashion according to the Authority Contract specifications.

Since Kemira has provided adequate proof of insurance, that has been approved by The Authority's Claims Representative/Risk Manager, the Engineering Department therefore recommends the award of the above-referenced contract to Kemira Water Solutions, Inc. in the amount of \$786,592.74, subject to legal review.

**Budget Information (Budget Year: 2022):**

- Sturgeon: 1010-401000-640113
- Van de Water: 1015-401000-640213

The Authority 2023 budget will include funding allocations for subsequent years.

Attached please find the following documents:

1. ECWA Authorization Form.
2. ECWA Recommendation for Award of Contract form.
3. Bid Tabulation.
4. Three copies of contract documents for execution by ECWA Chairman.

DMP:jmf  
Attachments  
cc: R.Stoll  
M.Wymer  
L.Lester  
B.Stoll  
CHEM-712-2201-X-12

ERIE COUNTY WATER AUTHORITY  
AUTHORIZATION FORM  
For Approval/Execution of Documents  
(check which apply)

**Contract:** \_\_\_\_\_ **Project No.:** 202200031  
**Project Description:** Furnishing and Delivering Polyaluminum Chloride Coagulant to the  
ECWA for Use in the Treatment of Water for One Year

**Item Description:**



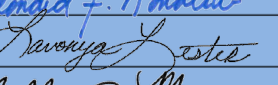




☐ Agreement ☐ Professional Service Contract ☐ Amendment ☐ Change Order  
☐ BCD ☐ NYSDOT Agreement ☒ Contract Documents ☐ Addendum  
☒ Recommendation for Award of Contract ☐ Recommendation to Reject Bids  
☐ Request for Proposals  
☐ Other \_\_\_\_\_

**Action Requested:**

☒ Board Authorization to Execute ☒ Legal Approval  
☒ Board Authorization to Award ☒ Execution by the Chairman  
☐ Board Authorization to Advertise for Bids ☐ Execution by the Secretary to the Authority  
☐ Board Authorization to Solicit Request for Proposals  
☐ Other \_\_\_\_\_

**Approvals Needed:**

**APPROVED AS TO CONTENT:**

<input checked="" type="checkbox"/> Sr. Production Engineer		Date: 5/9/2022
<input checked="" type="checkbox"/> Chief Operating Officer		Date: 5/9/2022
<input checked="" type="checkbox"/> Executive Engineer		Date: 05/09/2022
<input checked="" type="checkbox"/> Director of Administration		Date: 05/09/2022
<input checked="" type="checkbox"/> Risk Manager		Date: 05/09/2022
<input checked="" type="checkbox"/> Chief Financial Officer		Date: 05/09/2022
<input checked="" type="checkbox"/> Legal		Date: 5/9/2022

**APPROVED FOR BOARD RESOLUTION:**

☒ Secretary to the Authority  Date: 5/9/22

**Remarks:** Unit price contract.

**Resolution Date:** \_\_\_\_\_

**Item No:** \_\_\_\_\_

**ERIE COUNTY WATER AUTHORITY  
RECOMMENDATION FOR AWARD OF CONTRACT**

Contract: \_\_\_\_\_ Project No.: 202200031  
Project Description: Furnishing & Delivering of Polyaluminum Chloride Coagulant to ECWA  
for Use in the Treatment of Water for One Year  
\_\_\_\_\_  
\_\_\_\_\_

**CONTRACT AWARD**

Contractor/Supplier: Kemira Water Solutions, Inc.  
Award Amount: \$786,592.74

**BID SUMMARY:**

Bidder	Total Bid Amount
<u>Kemira Water Solutions, Inc.</u>	<u>\$786,592.74</u>
<u>USALCO</u>	<u>\$808,646.74</u>
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

Attachments: ☒ Bid Tabulation ☐ Consultant's Recommendation

**APPROVALS (Select applicable)**

**WMBE APPROVAL**

\_\_\_\_\_ No Waiver  
\_\_\_\_\_ Full Waiver  
\_\_\_\_\_ Partial Waiver  
☐ Affirmative Action Officer \_\_\_\_\_ Date \_\_\_\_\_

**INSURANCE APPROVAL**

☒ Claims Rep/Risk Manager Molly J. Musarra Date 05/09/2022

**NYS CERTIFIED APPRENTICESHIP PROGRAM APPROVAL**

☐ Coordinator of Employee Relations \_\_\_\_\_ Date \_\_\_\_\_

Remarks: Unit Price Contract.  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Project Title:	FURNISH AND DELIVER POLYALUMINUM CHLORIDE COAGULANT TO THE ERIE COUNTY WATER AUTHORITY FOR USE IN THE TREATMENT OF WATER	
ECWA Project:	202200031	

Date advertised: 4/12/2022  
Bid opening Date: 5/3/2022 10:00 AM

Kemira Water Solutions

Bid Items	Quantity (Liquid Pound)	Description	Unit Price Bid	Totals	
1	3,175,667	PACL for Sturgeon Point Water Treatment Plant	\$0.214	\$679,592.74	
2	500,000	PACL for Van De Water Water Treatment Plant	\$0.214	\$107,000.00	
Total				\$786,592.738	Apparent Low bidder

USALCO

Bid Items	Quantity (Liquid Pound)	Description	Unit Price Bid	Totals	
1	3,175,667	PACL for Sturgeon Point Water Treatment Plant	\$0.220	\$698,646.740	
2	500,000	PACL for Van De Water Water Treatment Plant	\$0.220	\$110,000.000	
Total				\$808,646.740	

Holland Chemical INC.

Bid Items	Quantity (Liquid Pound)	Description	Unit Price Bid	Totals	
1	3,175,667	PACL for Sturgeon Point Water Treatment Plant	no bid	x	
2	500,000	PACL for Van De Water Water Treatment Plant	no bid	x	
Total				\$0.00	

APPLIED SPECIALTIES

Bid Items	Quantity (Liquid Pound)	Description	Unit Price Bid	Totals	
1	3,175,667	PACL for Sturgeon Point Water Treatment Plant	no bid	x	
2	500,000	PACL for Van De Water Water Treatment Plant	no bid	x	
Total				\$0.00	