



ERIE COUNTY WATER AUTHORITY

INTEROFFICE MEMORANDUM

July 12, 2021

To: Terrence D. McCracken, Secretary to the Authority

From: Michael J. Quinn, Senior Distribution Engineer

A handwritten signature in black ink, appearing to read "MJQ", is written over the name "Michael J. Quinn".

Subject: Contract GHD-008

Residuals Handling Upgrades, Van de Water Water Treatment Plant.
ECWA Project No. 201900208

On Tuesday, May 25, 2021, the Authority received two (2) bids for the above referenced contract. The bids have been reviewed, a mathematical check has been performed, and the apparent lowest acceptable bidder is Hohl Industrial Services, Inc. (Hohl). Enclosed please find a copy of the bid tabulation sheet for your use and information.

Hohl is an established contractor for the Authority who has worked on numerous ECWA contracts and has been performing work of similar nature in a competent, reliable, and acceptable manner. They have a good understanding of the scope and requirements for this contract. The Engineer's estimate for the contract was \$6,120,000.00 and the bid by Hohl is \$7,595,300.00. The difference in the cost between engineer's estimate and Hohl's bid is likely twofold. First and most likely reason is the documented volatility in the cost for equipment and materials. According to our consultant GHD, this volatility has been reflected in other recent bids as well as from discussions from this and other contractors during and after bid opening. The second factor is the relative unknown associated with the amount of sludge that will require disposal by the contractor during construction. Regardless, as outlined in the attached recommendation letter, GHD believes that the cost is reasonable.

Hohl provided adequate insurance, approved by Claims Representative/Risk Manager, and proof of apprenticeship program, approved by Coordinator of Employee Relations. Regarding WMBE participation, Hohl has requested a partial waiver to exclude the following components of the work that only be procured through specific non-WMBE vendors:

- Tube Settlers
- Weirs
- Slide Gates
- Horizontal Pumps
- Thickened Sludge Pumps
- Dewatering Pump
- Polymer Feed System
- Thickener Clarifier Equipment
- Belt Filter Press
- Mechanical Mixers
- Dumpster Conveying

In total, Hohl has requested that the \$2,077,110 in cost for these items be deducted from the project cost subject to the 10% WMBE participation goal. Note also, that Hohl anticipates that a portion of this equipment may ultimately be purchased through VasCo USA whose WMBE certification is pending. Once certified, this amount will be revised to reflect additional WMBE participation. This partial waiver and the resulting WMBE plan and documentation has been approved by Director of EEO (ECWA),

We, therefore, recommend award of the above referenced contract to Hohl Industrial Services, Inc. in the amount of \$7,595,300.00, subject to legal review.

Budget Information (2021 Construction):

Unit: 2515 Eng/Const Van de Water

Item 101537 GHD-008 VDW WTP Residuals

The balance of the project cost is expected to be expended in 2022 and will therefore be budgeted accordingly.

Attached please find the following documents:

1. ECWA Authorization Form.
2. ECWA Recommendation for Award of Contract form.
3. Bid Tabulation.

MJQ:jmf

Attachments

cc: R.Stoll,
L.Kowalski
M.Wymer
D.Patton
L.Lester

CONT-GHD-008-1901-X-12

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ERIE COUNTY WATER AUTHORITY
 AUTHORIZATION FORM
 For Approval/Execution of Documents
 (check which apply)

Contract: GHD-008 **Project No.:** 201900208
Project Description: Residuals Handling Upgrades, Van de Water Water Treatment Plant.

Item Description:


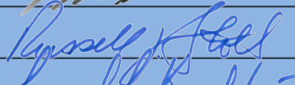





Agreement Professional Service Contract Amendment Change Order
 BCD NYSDOT Agreement Contract Documents Addendum
 Recommendation for Award of Contract Recommendation to Reject Bids
 Request for Proposals
 Other _____

Action Requested:

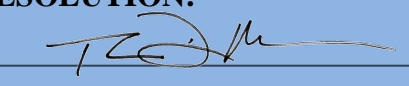
Board Authorization to Execute Legal Approval
 Board Authorization to Award Execution by the Chairman
 Board Authorization to Advertise for Bids Execution by the Secretary to the Authority
 Board Authorization to Solicit Request for Proposals
 Other _____

Approvals Needed:

APPROVED AS TO CONTENT:

<input checked="" type="checkbox"/> Sr. Distribution Engineer		Date: <u>7/12/2021</u>
<input checked="" type="checkbox"/> Chief Operating Officer		Date: <u>7/12/2021</u>
<input checked="" type="checkbox"/> Executive Engineer		Date: <u>07/12/2021</u>
<input checked="" type="checkbox"/> Director of Administration		Date: <u>07/13/2021</u>
<input checked="" type="checkbox"/> Risk Manager		Date: <u>07/12/2021</u>
<input checked="" type="checkbox"/> Chief Financial Officer		Date: <u>07/12/2021</u>
<input checked="" type="checkbox"/> Legal		Date: <u>7/13/2021</u>

APPROVED FOR BOARD RESOLUTION:

<input checked="" type="checkbox"/> Secretary to the Authority		Date: <u>07/14/21</u>
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Remarks: _____

Resolution Date: _____ **Item No:** _____

**ERIE COUNTY WATER AUTHORITY
RECOMMENDATION FOR AWARD OF CONTRACT**

Contract: GHD-008 Project No.: 201900208
 Project Description: Residuals Handling Upgrades, Van de Water Water Treatment Plant

CONTRACT AWARD

Contractor/Supplier: Hohl Industrial Services, Inc.
 Award Amount: \$7,595,300.00

BID SUMMARY:

Date Advertised for Bids: 04/06/2021 Date of Bid Opening 05/25/2021

Bidder	Total Bid Amount
<u>Hohl Industrial Services, Inc.</u>	<u>\$7,595,300.00</u>
<u>STC Construction, Inc.</u>	<u>\$8,225,000.00</u>
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

Attachments: Bid Tabulation Consultant's Recommendation

APPROVALS (Select applicable)

WMBE APPROVAL

_____ No Waiver
 _____ Full Waiver
 Partial Waiver

Affirmative Action Officer *Shwanya Lestie* Date 07/07/2021

INSURANCE APPROVAL

Claims Rep/Risk Manager *Molly Jo Musarra* Date 06/15/2021

NYS CERTIFIED APPRENTICESHIP PROGRAM APPROVAL

Coordinator of Employee Relations *Michael Lewkowicz* Date 6/15/21

Remarks: Partial waiver granted, with expectation that additional subcontractor VASCO USA obtains MBE certification from Erie County which will increase the MBE participation to 10% MBE goal.



June 1, 2021

Reference No. 11204673

Mr. Michael Quinn, PE
Erie County Water Authority
3030 Union Road
Cheektowaga, NY 14227

Dear Mr. Quinn:

**Re: Erie County Water Authority
Residuals Handling Upgrades
Van De Water Water Treatment Plant
Contract No. GHD-008 / Project No. 201900208
Recommendation of Award**

On Tuesday, May 25, 2021 at 11:00 a.m. local time, the Erie County Water Authority received two (2) bids for the above-referenced project. The bids were as follows:

<u>Bidder</u>	<u>Total Amount Base Bid</u>
Hohl Industrial Services, Inc.	\$7,595,300.00
STC Construction, Inc.	\$8,225,000.00

We have enclosed one copy of the bid tabulation for your information.

We have reviewed the qualifications and experience of the low bidder for the above-referenced project, Hohl Industrial Services, Inc., and have found they have performed similar work acceptably. We, therefore, recommend award of the Residuals Handling Upgrades – Van De Water Water Treatment Plant Project to Hohl Industrial Services, Inc., in the Total Bid Amount of \$7,595,300.00, contingent upon the availability of project funding and review by the Authority's legal counsel.

If you have any questions or require additional information, please advise.

Sincerely,

GHD

Paul J. McGarvey, PE
Associate

PJM/snb

Encl. Bid Tabulation

cc: Daniel J. Kolkmann – GHD
File: 11204673 – iConnect

TABULATION OF BIDS

OWNER
 ERIE COUNTY WATER AUTHORITY
 BUFFALO, NEW YORK
PROJECT
 RESIDUALS HANDLING UPGRADES
 VAN DE WATER WATER TREATMENT PLANT
 PROJECT NO. 201900208 / CONTRACT NO. GHD-008

ENGINEER
GHD CONSULTING SERVICES INC.
 285 DELAWARE AVENUE, SUITE 500
 BUFFALO, NEW YORK 14202

DATE ADVERTISED: 4/6/2021
 DATE OPENED: 5/25/2021
 DATE TABULATED: 5/27/2021
 TABULATED BY: SNB

PROJECT NO.: 11204673

ITEM NO.	DESCRIPTION	BID UNITS	PRICE PER UNIT	AMOUNT BID	PRICE PER UNIT	AMOUNT BID		
BIDDER'S NAME:		HOHL INDUSTRIAL SERVICES, INC.		STC CONSTRUCTION, INC.				
ADDRESS:		770 RIVERVIEW BOULEVARD TONAWANDA, NY 14150		P. O. BOX 459 SPRINGVILLE, NY 14141				
1	GENERAL CONSTRUCTION	1 LS	\$5,750,300.00	\$5,750,300.00	\$7,640,000.00	\$7,640,000.00		
2	TEMPORARY RESIDUALS HANDLING & DISPOSAL	700 DRY TONS	\$2,300.00	\$1,610,000.00	\$500.00	\$350,000.00		
3	ALLOWANCE FOR PLC & SCADA SYSTEM	1 AL	\$60,000.00	\$60,000.00	\$60,000.00	\$60,000.00		
4	CONTINGENCY ALLOWANCE FOR MISCELLANEOUS REPAIR WORK	1 AL	\$100,000.00	\$100,000.00	\$100,000.00	\$100,000.00		
5	ALLOWANCE FOR SECURITY & SITE ACCESS	1 AL	\$75,000.00	\$75,000.00	\$75,000.00	\$75,000.00		
TOTAL BID AMOUNT FOR ITEMS 1 - 5				\$7,595,300.00		\$8,225,000.00		