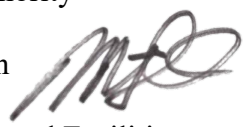




ERIE COUNTY WATER AUTHORITY
INTEROFFICE MEMORANDUM
August 6, 2025

To: Terrence D. McCracken, Secretary to the Authority

From: Michael J. Quinn, PE, Director of Distribution 

Subject: On Call Repair Services, Watermains and Related Facilities
September 1, 2025 through August 31, 2027
ECWA Project No. 202500083

On Thursday, July 22, 2025, the Authority received one (1) bid for the above-referenced contract. The bid has been reviewed, a mathematical check has been performed, and the bid by Mark Cerrone, Inc. (Cerrone) was found acceptable. A comparison was made of the unit costs for the individual payment items under this contract versus the previous contract and any changes appear reasonable. Enclosed please find a copy of the bid tabulation sheet for your use and information. This is a unit price contract, and the quantities are estimated based on previous years' actual quantities.

Cerrone has performed work in a competent and acceptable manner on previous On Call Repair Services contracts (2021-2023 and 2023-2025) and as such they have demonstrated a good understanding of the scope and requirements for this contract.

Cerrone has provided adequate MWBE documentation, approved by Director of Administration, insurance, approved by Claims Representative/Risk Manager, and proof of apprenticeship program, approved by the Coordinator of Employee Relations.

The Distribution Department recommends award of the above-referenced contract to Mark Cerrone, Inc. in the amount of \$3,998,034.00 for the Board's consideration.

Budget Information: Funds for this contract have been allocated in the following 2025 O&M budget lines:

- Unit 2010, Line Maintenance, Item 15 Payments to Contractors – Repair
 - Unit 1010, Sturgeon Point, Item 19 Payments to Contractors – Other
 - Unit 1015, Van de Water, Item 19 Payments to Contractors – Other
 - Unit 1020 Control Operations, Item 19 Payments to Contractors – Other
- Funds for the subsequent years will be similarly budgeted at that time.

Attached please find the following documents:

1. ECWA Authorization Form.
2. ECWA Recommendation for Award of Contract form.
3. Bid Tabulation.

MJQ:jmf
Attachments
cc: ECWA-736-2301-X-12

**ERIE COUNTY WATER AUTHORITY
AUTHORIZATION FORM
For Approval/Execution of Board Meeting Documents**

Document Name: _____ **Project No.:** _____

Description: _____

Item Description:

Choose one:

Other: _____

Action Requested:

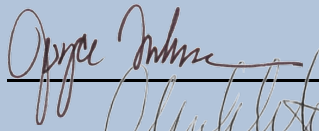
Choose one:

Other: _____

Approvals Required:

APPROVED AS TO CONTENT:

Chief Financial Officer



Date: 08/11/2025

Chief Operating Officer



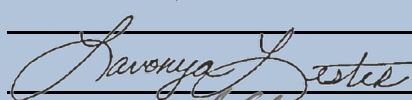
Date: 08/11/2025

Claims Rep. – Risk Manager



Date: 8/11/2025

Comptroller



Date: _____

Director of Administration



Date: 08/11/2025

Director of Distribution

Date: 8/11/2025

Director of Human Resources

Date: _____

Director of IT

Date: _____

Director of Production

Date: _____

Director of Water Quality

Date: _____

Executive Engineer

Date: _____

General Counsel (Legal)

Date: 8/11/2025

Other: _____

Date: 8/11/2025

Date: 8/11/2025

Date: _____

APPROVED FOR BOARD RESOLUTION:

Secretary to the Authority



Date: 08/11/2025

Remarks: _____

Resolution Date: _____ **Item No:** _____

**ERIE COUNTY WATER AUTHORITY
RECOMMENDATION FOR AWARD OF CONTRACT**

Contract: _____ Project No.: 202500083
Project Description: On Call Repair Services
Watermains and Related Facilities
September 1, 2025 through August 31, 2027

CONTRACT AWARD

Contractor/Supplier: Mark Cerrone, Inc.
Award Amount: \$3,998,034.00

BID SUMMARY:

Date Advertised for Bids: 06/16/2025 Date of Bid Opening 07/22/2025

Bidder	Total Bid Amount
<u>Mark Cerrone, Inc.</u>	<u>\$3,998,034.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>
_____	<u>\$0.00</u>

Attachments: ☒ Bid Tabulation ☐ Consultant's Recommendation

APPROVALS (Select applicable)

WMBE APPROVAL

____ No Waiver
____ Full Waiver
☒ Partial Waiver

☒ EEO Compliance Officer  Date 08/08/2025

INSURANCE APPROVAL

☒ Claims Rep/Risk Manager  Date 7/30/2025

NYS CERTIFIED APPRENTICESHIP PROGRAM APPROVAL

☒ Coordinator of Employee Relations  Date 07/30/2025

Remarks: Unit price contract.

Erie County Water Authority On Call Repair Services Watermains and Related Facilities September 1, 2025 through August 31, 2027 Project No: 202500083 Bid Opening: July 22, 2025 Time: 10:00 a.m.				Engineers Estimate		Contractor Mark Cerrone, Inc. 2368 Maryland Ave, PO Box 3009 Niagara Falls, NY 14304		Contractor	
						Bid Bond: 5%		Bid Bond: 5%	
Item	Description	Quantity	Unit	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total
1 Equipment									
1A Contractor or ECWA Operated									
	1A1 Gas Powered 100 c.f.m. Air Compressor & Accessories	12	HRS	\$ 27.00	\$ 324.00	\$100.00	\$1,200.00		\$0.00
	1A2 Light to Heavy Duty Pavement Breaker, with Accessories	80	HRS	\$ 212.00	\$ 16,960.00	\$12.50	\$1,000.00		\$0.00
	1A3 Gas/Centrifugal/Piston Pump w/Hose, 2" to 4" Discharge	40	HRS	\$ 35.00	\$ 1,400.00	\$20.00	\$800.00		\$0.00
	1A4 Gas/Centrifugal/Piston Pump w/Hose, 6" Discharge	40	HRS	\$ 110.00	\$ 4,400.00	\$30.00	\$1,200.00		\$0.00
	1A5 Gas Powered, Ram or Vibrating Compacting Equipment	40	HRS	\$ 33.00	\$ 1,320.00	\$20.00	\$800.00		\$0.00
	1A6 6 to 20 ton Capacity Equipment Trailer with Accessories	16	HRS	\$ 55.00	\$ 880.00	\$50.00	\$800.00		\$0.00
	1A7 1 to 10 ton Six Wheeler, Dump Truck with Accessories	40	HRS	\$ 87.00	\$ 3,480.00	\$100.00	\$4,000.00		\$0.00
	1A8 Gas/Diesel, 3/8 to 1 yard, Front End Loader &/or Backhoe	16	HRS	\$ 49.00	\$ 784.00	\$60.00	\$960.00		\$0.00
	1A9 Shoring Box, Exceeding 6' depth Excavations	400	HRS	\$ 65.00	\$ 26,000.00	\$187.50	\$75,000.00		\$0.00
	1A10 4,000 Watt Diesel Light Plant w/ Generator & Accessories	40	HRS	\$ 65.00	\$ 2,600.00	\$265.00	\$10,600.00		\$0.00
1B Contractor Operated									
	1B1 Gas/Diesel, 5/8 to 1 yard, Crawler Backhoe 22' or Deeper	40	HRS	\$ 210.00	\$ 8,400.00	\$195.00	\$7,800.00		\$0.00
	1B2 Gas/Diesel, 1.25 to 3 yard Crawler Backhoe 22' or Deeper	300	HRS	\$ 285.00	\$ 85,500.00	\$215.00	\$64,500.00		\$0.00
	1B3 Gas/Diesel, Power Drive, Bulldozer, Drawbar H.P. 45-59	40	HRS	\$ 138.00	\$ 5,520.00	\$205.00	\$8,200.00		\$0.00
	1B4 1 ton and up Tool/Equipment Truck, Compartment with Tools	12	HRS	\$ 132.00	\$ 1,584.00	\$150.00	\$1,800.00		\$0.00
	1B5 Pavement Cutter with 84" Wheel	60	HRS	\$ 330.00	\$ 19,800.00	\$230.00	\$13,800.00		\$0.00
	1B6 Gas/Diesel 1.25 to 3 yard, Wheel Tractor, Front End Loader , with operator	40	HRS	\$ 155.00	\$ 6,200.00	\$200.00	\$8,000.00		\$0.00
	1B7a 11 to 20 ton, 10 Wheeler, Rear Dump Truck with Operator, with operator - Standard Rate	300	HRS	\$ 165.00	\$ 49,500.00	\$175.00	\$52,500.00		\$0.00
	1B7b 12 to 20 ton, 10 Wheeler, Rear Dump Truck with Operator, with operator - Premium Rate	1000	HRS	\$ 220.00	\$ 220,000.00	\$210.00	\$210,000.00		\$0.00
	1B8 Hydraulic Compactor for Backhoe Mounting	16	HRS	\$ 45.00	\$ 720.00	\$195.00	\$3,120.00		\$0.00
	1B9 Combination Truck, with high pressure water jetting & high flow vacuum	200	HRS	\$ 375.00	\$ 75,000.00	\$500.00	\$100,000.00		\$0.00
	1B10a Weldng equipment, materials, and welder - Standard Rate	40	HRS	\$ 350.00	\$ 14,000.00	\$230.00	\$9,200.00		\$0.00
	1B10b Weldng equipment, materials, and welder - Premium Rate	40	HRS	\$ 570.00	\$ 22,800.00	\$287.50	\$11,500.00		\$0.00
2 Repair Crew Labor and Equipment									
2A Labor									
	2A1a Skilled Labor - Standard Rate	500	HRS	\$ 155.00	\$ 77,500.00	\$150.00	\$75,000.00		\$0.00
	2A1b Skilled Labor - Premium Rate	240	HRS	\$ 210.00	\$ 50,400.00	\$200.00	\$48,000.00		\$0.00
	2A2a Supplemental Basic Labor - Standard Rate	300	HRS	\$ 138.00	\$ 41,400.00	\$140.00	\$42,000.00		\$0.00
	2A2b Supplemental Basic Labor - Premium Rate	200	HRS	\$ 175.00	\$ 35,000.00	\$190.00	\$38,000.00		\$0.00
	2A3a Pipeline Maintenance Mechanic - Standard Rate	8	HRS	\$ 138.00	\$ 1,104.00	\$130.00	\$1,040.00		\$0.00
	2A3b Pipeline Maintenance Mechanic - Premium Rate	8	HRS	\$ 175.00	\$ 1,400.00	\$160.00	\$1,280.00		\$0.00
2B Repair Crew and Equipment									
	2B1 Repair Crew and Equipment - Standard Rate	700	HRS	\$ 595.00	\$ 416,500.00	\$590.00	\$413,000.00		\$0.00
	2B2 Repair Crew and Equipment - Premium	3600	HRS	\$ 690.00	\$ 2,484,000.00	\$690.00	\$2,484,000.00		\$0.00
2C Thawing Crew and Equipment									
	2C1a Thawing Crew and Equipment - Standard Rate	16	HRS	\$ 335.00	\$ 5,360.00	\$ 262.00	\$4,192.00		\$0.00
	2C1b Thawing Crew and Equipment - Premium	24	HRS	\$ 375.00	\$ 9,000.00	\$ 313.00	\$7,512.00		\$0.00
3 Lowering Frozen Services									
	3A Lowering and Replacing 3/4" & 1" Frozen Services	100	LF	\$ 83.00	\$ 8,300.00	\$156.00	\$15,600.00		\$0.00
	3B Lowering and Replacing 1.5" & 2" Frozen Services	50	LF	\$ 110.00	\$ 5,500.00	\$175.00	\$8,750.00		\$0.00
4 Service Replacement									
	4A 3/4" & 1" Service Replacement	20	EA	\$ 1,320.00	\$ 26,400.00	\$2,187.00	\$43,740.00		\$0.00
	4B 1.5" & 2" Service Replacement	5	EA	\$ 1,320.00	\$ 6,600.00	\$1,103.00	\$5,515.00		\$0.00
	4C 3/4" to 2" Copper Tubing beyond 10 feet	200	LF	\$ 45.00	\$ 9,000.00	\$30.00	\$6,000.00		\$0.00
5 Tree Removal									
	5A Removal of 18" diameter and smaller trees	15	EA	\$ 1,750.00	\$ 26,250.00	\$2,500.00	\$37,500.00		\$0.00
	5B Removal of 19" to 23" diameter trees	15	EA	\$ 3,850.00	\$ 57,750.00	\$3,125.00	\$46,875.00		\$0.00
	5C Removal of 24" and larger diameter trees	15	EA	\$ 4,950.00	\$ 74,250.00	\$3,750.00	\$56,250.00		\$0.00
6 Materials									
	6A1 Furnishing and Installing Select Backfill	100	CY	\$ 110.00	\$ 11,000.00	\$100.00	\$10,000.00		\$0.00
	6B1 Furnishing and Installing Lean Concrete	50	CY	\$ 275.00	\$ 13,750.00	\$350.00	\$17,500.00		\$0.00
	6C1 Installing Hot Mix Asphalt or Cold Patch Asphalt, depth=2"	300	SF	\$ 27.00	\$ 8,100.00	\$15.00	\$4,500.00		\$0.00
7 Cash Allowance for MP&T									
	7 Cash Allowance for MP&T	1	LS	\$ 25,000.00	\$ 25,000.00	\$25,000.00	\$25,000.00		\$0.00
8 Contingency Allowance									
	8 Contingency Allowance	1	LS	\$ 20,000.00	\$ 20,000.00	\$20,000.00	\$20,000.00		\$0.00
				TOTAL		\$ 3,980,736.00		\$ 3,998,034.00	