



**ERIE COUNTY WATER AUTHORITY**  
**INTEROFFICE MEMORANDUM**

April 19, 2024

To: Terrence D. McCracken, Secretary to the Authority

From: Michael W. Wymer, PE, Senior Production Engineer *MW*

Subject: Industrial Blasting, Painting, and Associated Maintenance Contract  
ECWA Project No. 202400038

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On Tuesday, April 9, 2024, the Authority received two (2) bids for the above referenced contract. It was bid as 1-year contract with the potential of two additional 1-year extensions. The bids have been reviewed, a mathematical check has been performed, and the apparent lowest acceptable bidder is Niagara Coatings Services, Inc. (Niagara Coatings). Enclosed please find a copy of the bid tabulation sheet for your use and information.

We have reviewed the references of Niagara Coatings. Niagara Coatings is an established contractor with the Authority, who performed their work in a competent and acceptable manner. They have a good understanding of the scope and requirements for this contract.

Niagara Coatings provided adequate WMBE documentation, approved by Director of EEO (ECWA), insurance, approved by Claims Representative/Risk Manager, and proof of apprenticeship program, approved by Coordinator of Employee Relations.

We, therefore, recommend the award of the Industrial Blasting, Painting, and Associated Maintenance Contract to Niagara Coatings Services, Inc. in the amount of \$239,851.00.

Attached please find the following documents:

1. ECWA Authorization Form.
2. ECWA Recommendation for Award of Contract form.
3. Bid Tabulation.

**Budget Information (Budget Year: 2024):**

Unit: 1020 Control Operations

O&M Budget Item No. 19 Payments to Contractors – Other

The Authority 2025 and 2026 budgets will include funding allocations for subsequent years if the contract is extended.

MWW:jmf

Attachments

cc: L.Kowalski

L.Lester

ECWA-423-2401-X-12

**BID TABULATION**

**PROJECT:** INDUSTRIAL BLASTING, PAINTING, AND ASSOCIATED MAINTENANCE CONTRACT

**PROJECT NO.:** 202400038

**ADVERTISED SOURCE:** New York State Contract Reporter  
**DATE:** 3/13/2024

**BID OPENING:** 4/9/2024

ITEM	DESCRIPTION	QUANTITY	Niagara Coatings Services, Inc. 8025 Quarry Road Niagara Falls, New York 14304		Amstar of Western NY, Inc. 825 Rein Road Cheektowaga, New York 14225	
			RATE	TOTAL	RATE	TOTAL
ITEM 1	MANPOWER					
ITEM 1A	Field Labor - Hourly Rate	500	\$130.32	\$65,160.00	\$545	\$272,500
ITEM 1B	Field Sandblaster/Painter - Hourly Rate	500	\$134.46	\$67,230.00	\$545	\$272,500
ITEM 1C	Field Welder - Hourly Rate	100	\$135.00	\$13,500.00	\$545	\$54,500
ITEM 1D	Shop Laborer - Hourly Rate	200	\$124.80	\$24,960.00	\$497	\$99,400
ITEM 1E	Shop Sandblaster/Painter - Hourly Rate	200	\$129.50	\$25,900.00	\$497	\$99,400
ITEM 1F	Shop Welder - Hourly Rate	50	\$130.00	\$6,500.00	\$497	\$24,850
ITEM 1G	Field Laborer (Premium Time) - Hourly Rate	100	\$156.38	\$15,638.00	\$595	\$59,500
ITEM 1H	Field Sandblaster/Painter (Premium Time) - Hourly Rate	100	\$161.23	\$16,123.00	\$595	\$59,500
ITEM 1I	Field Welder (Premium Time) - Hourly Rate	20	\$162.00	\$3,240.00	\$595	\$11,900
ITEM 2	EQUIPMENT					
ITEM 2A	Truck and 10,000 lb Trailer	10	\$160	\$1,600	\$88	\$880
<b>TOTAL BID AMOUNT</b>				<b>\$239,851</b>		<b>\$954,930</b>

ERIE COUNTY WATER AUTHORITY  
 AUTHORIZATION FORM  
 For Approval/Execution of Documents  
 (check which apply)

**Contract:** \_\_\_\_\_ **Project No.:** 202400038  
**Project Description:** Industrial Blasting, Painting, and Associated Maintenance Contract

**Item Description:**

Agreement     Professional Service Contract     Amendment     Change Order  
 BCD     NYSDOT Agreement     Contract Documents     Addendum  
 Recommendation for Award of Contract     Recommendation to Reject Bids  
 Request for Proposals  
 Other \_\_\_\_\_

**Action Requested:**

Board Authorization to Execute     Legal Approval  
 Board Authorization to Award     Execution by the Chairman  
 Board Authorization to Advertise for Bids     Execution by the Secretary to the Authority  
 Board Authorization to Solicit Request for Proposals  
 Other \_\_\_\_\_

**Approvals Needed:**

**APPROVED AS TO CONTENT:**

<input checked="" type="checkbox"/> Sr. Production Engineer	<u><i>Michael J. Flynn</i></u>	Date: <u>4/30/2024</u>
<input checked="" type="checkbox"/> Chief Operating Officer	<u><i>Michael J. Flynn</i></u>	Date: <u>04/30/2024</u>
<input checked="" type="checkbox"/> Executive Engineer	<u><i>Leonard F. Konalick</i></u>	Date: <u>5/13/2024</u>
<input checked="" type="checkbox"/> Director of Administration	<u><i>Devonja Lester</i></u>	Date: <u>04/30/2024</u>
<input checked="" type="checkbox"/> Risk Manager	<u><i>WJM</i></u>	Date: <u>4/30/2024</u>
<input checked="" type="checkbox"/> Chief Financial Officer	<u><i>Oppe John</i></u>	Date: <u>04/30/2024</u>
<input checked="" type="checkbox"/> Legal	<u><i>Mark Carney</i></u>	Date: <u>4/30/2024</u>

**APPROVED FOR BOARD RESOLUTION:**

<input checked="" type="checkbox"/> Secretary to the Authority	<u><i>T. J. [Signature]</i></u>	Date: <u>5/13/2024</u>
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**Remarks:** Unit price contract.

**Resolution Date:** \_\_\_\_\_ **Item No:** \_\_\_\_\_

**ERIE COUNTY WATER AUTHORITY  
RECOMMENDATION FOR AWARD OF CONTRACT**

Contract: \_\_\_\_\_ Project No.: 202400038  
Project Description: Industrial Blasting, Painting, and Associated Maintenance Contract  
\_\_\_\_\_  
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**CONTRACT AWARD**

Contractor/Supplier: Niagara Coating Services, Inc.  
Award Amount: \$239,851.00

**BID SUMMARY:**

Date Advertised for Bids: 03/13/2024 Date of Bid Opening 04/09/2024

Bidder	Total Bid Amount
<u>Niagara Coating Services, Inc.</u>	<u>\$239,851.00</u>
<u>Amstar of Western NY, Inc.</u>	<u>\$954,930.00</u>
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

Attachments:  Bid Tabulation  Consultant's Recommendation

**APPROVALS (Select applicable)**

**WMBE APPROVAL**

- No Waiver
- Full Waiver
- Partial Waiver

Affirmative Action Officer *Ravonya Lester* Date 04/24/2024

**INSURANCE APPROVAL**

Claims Rep/Risk Manager *Molly G. Musarra* Date 4/23/2024

**NYS CERTIFIED APPRENTICESHIP PROGRAM APPROVAL**

Coordinator of Employee Relations *Van Telford* Date 04/18/2024

Remarks: Unit price contract.  
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